

Astena Holdings Co., Ltd. COMPANY PROFILE

# Diversify for Tomorrow.

The Astena Group consists of companies in five business segments-Fine Chemicals; Health & Beauty Care, Food; Medical; Industrial Chemicals; and Social Impact Business-with Astena Holdings Co., Ltd., the Group's holding company, at its core.

We will continue to invest in and develop new businesses with the aim of pursuing sustainable growth through ESG management.

## Meaning of Our Company Name

"Astena" was coined from the Japanese word for "tomorrow" (ashita) and "sustainable." The name reflects our determination to conduct business, under our new management and governance structure, in a way that ensures a sustainable and healthy future for both Astena Group's stakeholders and ourselves.

## Meaning of Our Logo

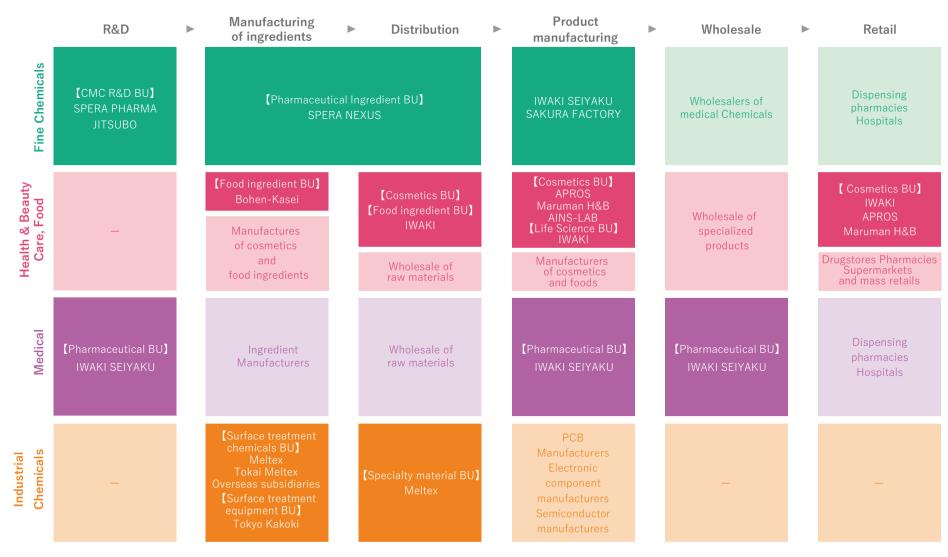
With DNA as the motif, our logo expresses the balance between tradition and progressiveness



# **Business Segments**

## Value Chain (Sales Map)

The Astena Group has a broad value chain, ranging from R&D to sales in five business segments, including Fine Chemicals.



\*The social impact business is not included as it spans many fields.

**XBU**: business unit (Sales is calculated for accounting purpose.)

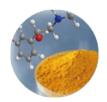
## **Business Segments**



Fine Chemicals Segment

Our Fine Chemicals segment is built primarily on the CMC\*1/CDMO\*2 and procurement platform businesses, covering an extensive array of services in pharmaceutical development and manufacturing. Our CMC business provides high-level services, including the research and development of ethical drugs suitable for the development stage, as well as the production of investigational APIs and drugs. The CDMO business has facilities capable of making solid and injectable formulations for investigational drug production through to commercial manufacturing. To produce injectable formulations, we observe containment standards equivalent to Category 5, complying with the tri-polar PIC/S GMP regulations in Japan, the United States, and Europe. Using our procurement platform, we produce commercial bulk (mass production) pharmaceuticals for generic drugs as well as contract manufacturing of intermediates and APIs for new drugs. Our diverse, advanced high-volume manufacturing technologies are used to procure and sell raw materials, intermediates, and additives from reliable manufacturers in Japan and overseas. In addition, leveraging our proprietary synthesis technology, we contribute to new drug development in Japan through investments in venture companies for drug discovery incubation. We also conduct research and development, technology transfer, and licensing of peptide drug manufacturing processes that are environmentally friendly, of high quality, and cost effective.

\*1 CMC; Chemistry, Manufacturing and Controls 
\*2 CDMO; Contract Development and Manufacturing Organization











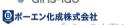


Health & Beauty Care, Food Segment

The Health & Beauty Care, Food segment primarily operates in the fields of cosmetics and processed foods, providing both raw materials and consumer products. For the cosmetics industry, we sell unique cosmetic ingredients to both domestic and international companies, capitalizing on our originality. We also retail consumer products, including our in-house brand, through e-commerce platforms and retail outlets to target the general consumer market. In the food industry, we specialize in supplying raw materials for processed and functional foods to food companies, drawing on our extensive product range and information resources. We also do contract processing, using our proprietary technology, and distribute consumer products to the wider market. To meet our customers' challenges, we continually make improvements in the functions of every business area, as we develop new initiatives.









Medical Segment The Medical business segment develops, manufactures, and sells pharmaceuticals as well as cosmetics. These pharmaceuticals include the development, manufacture, and sale of semisolid formulations such as ointments, creams, and lotions, as well as the manufacture and sale of solid formulations, such as tablets and powders. In particular, for our flagship steroid-based topical formulations we offer 10 ingredients and 25 products, while for our antifungal topical formulations we offer six ingredients and 12 products. We are providing varied ingredients and formulations for treating skin disorders, serving as the foundation for dermatological care. Through our extensive experience in pharmaceutical manufacturing, rigorous manufacturing and quality control, as well as information services conducted by medical representatives, we are committed to delivering pharmaceuticals that consumers can trust to use safely and confidently. In addition, we offer the Navision DR brand of medical institution-exclusive cosmetics, which can also be used before and after cosmetic procedures, as part of our cosmetic product lineup. We leverage our strong bonds with medical professionals in dermatology to make cosmetic medicine feel more accessible, supporting people looking for improved skin condition.







Industrial Chemicals Segment Our Industrial Chemicals Segment provides high-quality, high-performance chemicals worldwide and focuses on R&D as well as the development of manufacturing methods, with the aim of being a leading player in the field of surface treatment chemicals. For the printed circuit board segment, we provide high-function via-fill plating chemicals and high-precision seed-layer etchants, mainly for build-up substrates. For the electronic component segment, we provide tin plating chemicals adapted to MLCC materials. For the semiconductor segment, we provide various chemicals for sensors and power modules. We are also working on development to respond to new needs for automotive applications, which are expected to change greatly in the future. In addition, we also sell equipment and devices related to various kinds of plating, metal salts, chemical raw materials, and consumables, and provide comprehensive solutions for chemicals and devices.









The Social Impact business segment is intended to resolve social issues. We are especially focused on the co-creation of new businesses with local communities. In 2014, Astena Holdings formulated the Long-Term Vision for the creation of towns, people, as well as jobs and policies. Our goal is to address social issues such as the rapid population decline, the aging of society, and the survival of local communities. Awareness of social issues has increased as a result, but many issues remain. Our company is based in Suzu City, Ishikawa Prefecture, near the tip of the Noto Peninsula. Together with local residents, we are developing regional co-creation projects in primary industries, energy, tourism, human resources, and education, helping contribute to the construction of a recycling-oriented regional economy.



ASTENA Minerva

# History

1914	Pharmaceutical wholesaler Iwaki Ichitaro Shoten is founded			
1931	IWAKI SEIYAKUSHO is established (current IWAKI SEIYAKU CO., Ltd.)			
1937	Osaka Branch opens			
1939	Osaka Branch is launched as IWAKI YAKUHIN CO., Ltd.,			
	a financially independent spin-off			
1941	IWAKI ICHITARO SHOTEN is renamed IWAKI SHOTEN CO., Ltd.			
	(Capital:195,000 yen)			
1950	Sale of imported ingredients starts			
1953	Fukuoka Branch opens (current Fukuoka Office)			
1954	Nagoya Branch opens (current Nagoya Office)			
1955	Toyama Branch opens (current Toyama Office)			
1962	Kentaro lwaki become president of company			
1963	IWAKI SHOTEN CO., Ltd. is renamed IWAKI & CO., Ltd.			
	and is listed on the Second Section of the Tokyo Stock Exchange			
1964	IWAKI & CO., Ltd. is listed on the Second Section of the Osaka			
	Securities Exchange (Delisted in January 2004)			
1975	The Ingredient Chemicals, Chemicals, and Food Divisions are established			
	as a result of reorganization of the headquarters			
1986	IWAKI YAKUHIN is merged into IWAKI & CO., Ltd. as the Osaka Branch			
1989	Headquarters building is completed			
1994	Osamu Iwaki becomes president of company			
2005	IWAKI & CO., Ltd. is moved to the First Section of Tokyo Stock Exchange			



1941 Renamed Iwaki Shoten



1989 Headquarters building



1963 50th Anniversary celebration



2014 IWAKI & CO., Ltd. Celebrates 100th anniversary

2011	Meltex Inc. becomes a wholly-owned subsidiary		
	of IWAKI & CO., Ltd. via share exchange		
2014	IWAKI & CO., Ltd. celebrates 100th anniversary		
2017	Keitaro Iwaki becomes president of company		
2019	IW North Cube is completed		
2020	SPERA PHARMA, Inc. becomes a wholly-owned subsidiary		
	IWAKI SEIYAKU SAKURA FACTORY CO., Ltd. becomes an indirectly owned		
	subsidiary		
	A preparation company is established (currently IWAKI & CO., Ltd. )		
	SPERA NEXUS, Inc. is established		
	Maruman H&B CO., Ltd. becomes a wholly-owned subsidiary of		
	IWAKI & CO., Ltd.		
2021	Astena Heartful CO., Ltd. is established		
	Jitsubo CO., Ltd. becomes an indirectly owned subsidiary		
	Renamed Astena Holdings CO., Ltd. and become a holding company		
	Some headquarters functions transferred to Suzu City, Ishikawa Prefecture		
	Oku Noto SDGs Investment Limited Partnership (Noto SDGs Fund) establishe		
	IWAKI RESERCH INSTITUTE CO., Ltd. changes name to Astena Minerva Inc.		
2022	Listing moved to prime section of Tokyo Stock Exchange		
	AINS-LAB INC. becomes an indirectly owned subsidiary		
2023	Ishikawa Zukan Co., Ltd. becomes an indirectly owned subsidiary.		
	AM Trading Co., Ltd. is established.		
	TUAT No. 1 Investment Limited Partnership (TUAT Fund) established		
2024	Satoshi Setoguchi becomes president of company		

## **Fine Chemicals Segment**

Health & Beauty Care, Food Segment

**Medical Segment** 

**Industrial Chemicals Segment** 

**Social Impact Business Segment** 



## Message from the President

We extend our heartfelt condolences to the families of those who lost their lives and to everyone affected by the 2024 Noto Peninsula Earthquake that struck the Noto region on January 1. Our thoughts are with the victims of this disaster, and we sincerely pray for the swift recovery and reconstruction of the affected areas.

Ichitaro Iwaki, the founder of IWAKI & Co., Ltd., lost his wholesale drug business in the Great Kanto Earthquake of 1923. Just two days later, he traveled alone to Doshomachi, Osaka, to replenish his stock. Despite the surging pharmaceutical prices in Tokyo, Ichitaro steadfastly stayed with fixed prices. In those days, Iwaki earned a reputation among partners and customers that amounted to: "If you want to buy medicines in Tokyo, Iwaki is the best place to go." This story remains one of my favorite anecdotes about Astena.

A century later, in 2021, we seized the opportunity of transitioning to a holding company structure, with our name changing from IWAKI & Co., Ltd. to Astena. As part of this transition, some corporate headquarters functions were moved to Suzu City, Ishikawa Prefecture, marking our rebirth as a new corporate group. Even today, our fundamental philosophy of integrity, confidence, contribution, change, and cooperation—highly valued by Ichitaro Iwaki—remains deeply ingrained as the guiding principles for the actions of Group employees. We have improved these principles with innovation and collaboration, forming the basis of Astena's behavioral guidelines known as SPIRIT.

As we celebrate our 110th anniversary in 2024, we are committed to continuing the legacy of SPIRIT, passed down from Ichitaro Iwaki, and to maximizing the best use of our management resources. Every employee will take the lead in activities aimed at contributing to the happiness of our stakeholders.



Satoshi Setoguchi

Diversify for Tomorrow.



www.astena-hd.com



# **Fine Chemicals Segment**

API production to commercial drug manufacturing.

\* CDMO: Contract Development & Manufacturing Organization

\* CMC: Chemistry, Manufacturing and Control

Pharmaceutical Ingredient BU



## SPERA PHARMA, Inc.



SPERA PHARMA is one of the leading integrated CMG R&D contractors in Japan, creating high-level CMC solutions at every stage from R&D through to commercialization. SPERA PHARMA flexibly provides an array of services based on customers' needs, including process development and manufacturing drug substances, drug development and manufacturing of investigational drugs, and the development of varied analytical methods and quality testing. These services are delivered based on the advanced technological skills, drug development know-how, as well as the rich experience and achievements of SPERA PHARMA's highly skilled researchers and technicians.



## Value Chain (Sales Map)



The Fine Chemicals business segment deals primarily in the CMC/CDMO business and the

procurement platform offering services in a wide-ranging value chain of pharmaceutical

development and manufacturing, from raw ingredient procurement, CMC R&D and commercial

The CMC R&D BU (business unit) provides high-level services for R&D on ethical drugs suitable for the development stage, as well as the production of APIs and investigational drugs. This unit also takes on the development of manufacturing processes, technology transfer, and licensing of peptide APIs.

## Pharmaceutical Ingredient BU

The Pharmaceutical Ingredient BU possesses a diverse range of advanced mass production technologies and handles the manufacturing of commercial APIs of generic drugs and contract manufacturing of intermediates and APIs for new drugs. It also works with trusted manufacturers in and outside Japan to procure and sell generic APIs, other ingredients, intermediates, and additives as a procurement platform business.

## SPERA NEXUS. Inc.



SPERA NEXUS has a procurement platform that broadly meets the upstream needs of the pharmaceutical industry. It manufactures generic drug substances as in-house products, as well as APIs and intermediates for new drugs, developed products, and chemical products under contract. Its GMP-compliant facilities have a production capacity of 10 to 10,000L and turn out high-quality, cost-effective products. In addition to our own products, SPERA NEXUS offers a wide range of other products to our customers made in and outside of Japan including APIs, raw materials, intermediates, and additives.



## IWAKI SEIYAKU SAKURA FACTORY CO., LTD.



A contract pharmaceutical manufacturing company established in Sakura City, Chiba Prefecture, in July 2020. This city is historically known for Dutch (Western) studies, alongside Nagasaki, its Western Japan counterpart. The company can produce dosage forms including injectables (in compliance with tri-polar PIC/S GMP regulations in Japan, the United States, and Europe, with containment standards equivalent to Category 5), solids, and topical formulations. The company has the production capacity and technologies for contract manufacturing services related to pharmaceuticals, handling operations ranging from investigational drugs to commercial production. The company's numerous analytical instruments, enable many types of analysis. As the main pharmaceutical manufacturing plant of Astena Holdings, the Iwaki Seivaku Sakura Factory will continue to improve facilities. technologies, and quality.



## Jitsubo CO., LTD.



Since being founded, in 2005, JITSUBO has specialized in peptide pharmaceutical R&D. It utilizes Molecule Hiving™, an original synthesis technology that enables environmentally friendly, high quality manufacturing at low cost. This technology is seeing increasing adoption in the manufacturing of a broad range of peptide APIs, including everything from cosmetic products to active drug ingredients. With years of experience and an outstanding research team, JITSUBO develops manufacturing processes for target peptides. For commercialization, JITSUBO delivers requested peptide APIs through collaborative efforts with Switzerland's Bachem, one of the world's leading peptide API manufacturing CMOs with which JITSUBO has an exclusive technical cooperation partnership.





Company Name SPERA PHARMA, Inc.

Address 17-85 Jusohonmachi 2-chome, Yodogawa-ku, Osaka 532-0024, Japan

**Business** CMC R&D and contract manufacturing of pharmaceutical products

Main Office(s) Headquarters

Established April 2017

Representative Keitaro lwaki, President & Representative Director

Capital 310 million yen

Company Name SPERA NEXUS, Inc.

Address 8-2, Nihonbashi Honcho 4-Chome, Chuo-ku, Tokyo 103-0023, Japan

**Business** Manufacture and sale of active pharmaceutical ingredients and

chemica products

Main Office(s) Head Office, Osaka Office, Toyama Office, Synthesis R&D Department,

Shizuoka Plant, North Cube (Kita-ku, Tokyo)

Established July 2020

Representative Eisuke Futagami, President & CEO

Capital 310 million ven

Company Name IWAKI SEIYAKU SAKURA FACTORY CO., LTD.

Address 2183-1 Teranosaku, Ota, Sakura-shi, Chiba Prefecture, Japan

**Business** Manufacture of ethical drugs, allergen preparations and test agents

Main Office(s) Head Office Factory

Established April 2020

Representative Takashi Hirose, President & CEO

Capital 100 million yen

Company Name Jitsubo CO., LTD.

Address Life Science Research Center, 4-1 1-1-43 Suehiro-cho, Tsurumi-ku,

Yokohama-shi, Kanagawa-pref. 230-0045, Japan

**Business** Development of peptide manufacturing process, Molecular Hiving™,

Licensing of API manufacturing technology

Main Office(s) Headquarters

Established April 2005

Representative Hideya Mizufune, Ph.D., CEO

Capital 10 million yen



# Health & Beauty Care. **Food Segment**

Cosmetics BU Food ingredient BU Life Science BU

This segment focuses on sales of cosmetic and food ingredients: sales and introduction support of cosmetics and health foods; and sales and introduction support of research reagents, in-vitro diagnostic reagents, and medical devices.

## Value Chain (Sales Map)



We select all kinds of materials from Japanese and overseas raw material manufacturers and supply them to a wide range of users, including major manufacturers. Focused on sales of cosmetic raw materials, we develop OEM and other related products, and produce and develop cosmetic raw materials on consignment. In addition, APROS conducts mail-order sales of skincare cosmetics, and AINS-LAB supports domestic and overseas customers who want to introduce cosmetics into the domestic market.

## Food ingredient BU

We sell natural seasonings such as yeast extracts and protein hydrolyzate from major manufacturers outside Japan, agricultural products such as tomato powder, dehydrated potato. and fruit juice powder, as well as Bohen-Kasei's meat extracts, fruit juice powders, and vegetable extracts to processed food manufacturers. We also offer contract processing based on our unique technology. In the field of functional foods, we sell many functional food ingredients including our own patented ingredients such as black vinegar dehydrated extract and calabash beauty powder as well as our own planned products to health food manufacturers. In addition to ensuring safety, security, and stable supply, we propose "value" focused on solving customers' problems.

## Life Science BU

Engaged in support businesses for drug discovery and in-vitro diagnostic reagents, medical devices. and regulatory matters.

#### ( IWAKI & CO., LTD. IWAKI & CO., LTD

IWAKI & CO., LTD, is the core company of the Astena Group and has two main functions: a B2B business: which sells food ingredients, functional food ingredients, and cosmetic ingredients, and OEM contract manufacturing, etc.; and a direct marketing business, which plans and sells mail-order cosmetics and engages in FC for various in-house products. Through these two businesses, IWAKI will further refine wholesale and trading company functions while continuing to explore for new value that we can offer to customers with the aim to provide "solutions to their problems" rather than "things," Through this approach. IWAKI provides products and services that contribute to the health, beauty, and food requirements of customers.

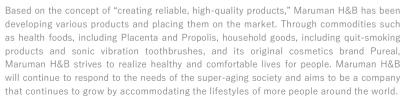


### **A** DR∩S APROS Co., Ltd.

APROS was founded in 2002 in Nihonbashi, Tokyo, as the IWAKI Group's mail-order cosmetics sales company. Its business focuses on our in-house brand "cellfuture," exemplified by Silky Cover Oil Block, currently Japan's most popular makeup base. APROS sells 26 skin care products and over 20 items of makeup products through mass media such as TV, the Web. magazines, and newspapers. As stated in its corporate philosophy, APROS is committed to providing truly good products to people around the world, offering dreams, excitement, and happiness with a new set of values that have never been seen before, and to helping create a society filled with joy. This is the vision under which the company conducts business.



## Maruman H&B Co., Ltd.



(n) maruman



## AINS-LAB INC. oins-lob

AINS-LAB provides consulting and other services to customers wishing to sell overseas cosmetics and for overseas manufacturers who want to sell their products in the Japanese market. Our "cosmetics and quasi-pharmaceutical import agency" undertakes licensing work on behalf of our customers' pharmaceutical affairs and logistics departments. Other services include cosmetics/quasi-pharmaceutical analysis and advertising expression legality checks for cosmetics and quasi-pharmaceuticals. AINS-LAB offers wide ranging one-stop support for business.



## Bohen-Kasei Co., Ltd.



\* Equity method affiliate

Bohen-Kasei manufactures and sells a wide range of natural food ingredients, including chicken, beef, pork, and bonito seasonings in powder and paste forms as well as fruit juice powders and vegetable extract powders.





Company Name IWAKI & CO., LTD.

Address 8-2, Nihonbashi Honcho 4-Chome, Chuo-ku, Tokyo 103-0023, Japan

**Business** Sale of cosmetic raw materials and food ingredients; manufacture

and sale of medical devices and in-vitro diagnostic reagents

Main Office(s) Head Office, Osaka Office, Toyama Office, Fukuoka Office,

Tokyo Annex (Arakawa-ku, Tokyo)

Established July 2020

Representative Minoru Kadokura, Representative Director, Chairman & CEO

(Shinji Omori, Director, President & COO)

Capital 300 million yen

Company Name APROS Co., Ltd.

Address Touka Bldg. 6F, 1-16-1 Ginza, Chuo-ku, Tokyo, 104-0061, Japan

**Business** Manufacture and sale of cosmetics; manufacture and sale of health

foods

Main Office(s) Headquarters

Established April 2000

Representative Tomoki Tatefuji, President & CEO

Capital 90 million ven

Company Name Maruman H&B Co., Ltd.

Address Kandatsukasa-machi Building 2F, 2-12, Kandatsukasa-machi 2-chome,

Chivoda-ku, Tokvo 101-0048, Japan

**Business** Manufacture and sale of health foods, Paipo, household goods, and

cosmetics

Main Office(s) Headquarters

Established July 2018

Representative Katsuhiko Mizota, President & CEO

Capital 100 million yen

Company Name AINS-LAB INC.

Address 1-17, 5-chome, Sakaemachi St., Chuo-ku, Kobe-shi, Hyogo Prefecture,

650-0023, Japan

**Business** Manufacturing and sales of cosmetics/quasi-pharmaceuticals

Main Office(s) Head Office, Warehouse No. 4 (Nishinomiya City, Hyogo),

other warehouses permitted for tie-ups

**Established** November 2010

**Representative** Marie Taga, Managing Director

Capital 1 million yen

**Company Name** Bohen-Kasei Co., Ltd. (\*equity method affiliate)

**Address** 9-32 Nikura 7-Chome, Wako-shi, Saitama Prefecture, 351-0115, Japan

**Business** Manufacture and sale of food product ingredients (natural seasonings,

dehydrated vegetables, dairy products, and fruit and tea processed

products) and other foods

Main Office(s) Head Office Factory

**Established** April 1965

Representative Masami Ito, President & CEO

Capital 180 million yen



# **Medical Segment**

## Pharmaceutical BU

This segment develops, manufactures, and sells pharmaceuticals and cosmetics. In pharmaceuticals, we handle the development, manufacture, and sale of semi-solid formulations such as ointments, creams, and lotions, as well as the manufacture and sale of solid formulations, such as tablets and powders. In cosmetics, we offer the Navision DR brand of medical institution-exclusive cosmetics, which can also be used before and after cosmetic procedures.

## Value Chain (Sales Map)



## Pharmaceutical BU

We contribute to healthy skin through the development, manufacture, and sale of high-quality topical formulations, as well as skin-friendly cosmetics.

In pharmaceuticals, we offer a wide range of products, particularly in our flagship steroid-based and antifungal topical formulations, which include multiple active ingredients and formulations not found in original pharmaceutical products. We also provide specialized knowledge and information through medical representatives and have a high market share in semisolid formulations. In cosmetics, we offer the Navision DR brand of medical institution-exclusive cosmetics, which can also be used before and after cosmetic procedures. We aim to make cosmetic medicine feel more accessible, supporting those who want to improve their skin condition and feel more confident about their appearance.

## IWAKI SEIYAKU CO., LTD.



Since being founded in 1931, Iwaki Seiyaku has primarily developed, manufactured, and sold pharmaceuticals. In recent years, the company has established a strong presence in topical formulations, commanding the highest domestic market share due to an extensive product range. At the same time, there are R&D and manufacturing divisions within the Kamata Plant and medical representatives are deployed nationwide. In topical formulations, we manage the entire value chain from formulation design to production and sales. In cosmetics, we specialize in offering medical institution-exclusive cosmetics based on beauty dermatology research. With the vision "to be the trusted leading company of ointment and skin care," Iwaki Seiyaku aims to contribute to people's healthy skin.





Company Name IWAKI SEIYAKU CO., LTD.

Address 8-2, Nihonbashi Honcho 4-Chome, Chuo-ku, Tokyo 103-0023, Japan

**Business** Manufacture and sale of medical and general pharmaceuticals

as well as formulation design and contract manufacturing of topical

formulations

Main Office(s) Head Office, Kamata Office, etc.

**Established** September 1948

**Representative** Taisuke Nishimura, President & CEO

(Keitaro Iwaki, Chairperson of Board of Directors)

Capital 210 million yen



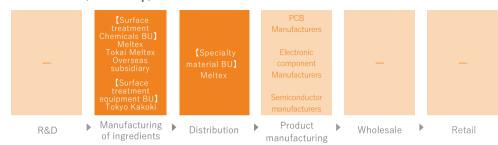
# Industrial Chemical Segment Special

Surface treatment chemicals BU

Specialty material BU Surface treatment equipment BU

Aiming to be a leading player in surface treatment chemicals, we are focusing on R&D and the development of new manufacturing methods in four segments: printed circuit boards, electronic components, semiconductors, and automobiles. We also manufacture and sell equipment essential for printed circuit board production and provide comprehensive solutions for chemicals and equipment.

## Value Chain (Sales Map)



## Surface treatment chemicals BU

The surface treatment chemicals BU provides high-quality, high-performance chemicals globally in four major market segments. For the printed circuit board segment, we provide high-performance via fill plating chemicals and high-precision seed-layer etchants, mainly for build-up substrates, and are highly regarded in the high value-added field. For the electronic component segment, we were quick to launch a neutral bath, focused on tin plating chemicals adapted to MLCC materials. It is widely used for passive components in many countries due to its usability and characteristics. In the semiconductor segment, we provide various chemicals for sensors and power modules. We are also working on development to respond to the continually changing needs of the next generation for automotive applications, which are expected to change greatly in the future.

## Specialty material BU Surface treatment equipment BU

We sell equipment and devices related to various kinds of plating, metal salts, chemical raw materials, and consumables. In addition, Tokyo Kakoki Co., Ltd., a Group company, manufactures and sells equipment essential for printed circuit board manufacturing, and provides comprehensive solutions for chemicals and equipment.

## Meltex Inc. Meltex

Meltex provides high value-added surface treatment chemicals. The company responds to customers' requests and conducts research and development based on its own consideration of the characteristics required for the next generation. The electronics industry is transitioning to 5G and preparing for 6G. As the pace of change accelerates, Meltex is providing global services with Group companies in Hong Kong, China (Tianjin and Shenzhen), Taiwan, South Korea, and Thailand. Meltex is engaged in development based on the philosophy of contributing to society by resolving its customers' problems and needs.



## Takai Meltex Inc.

Tokai Meltex is an environmentally-friendly chemical manufacturing plant that manufactures, recovers, and recycles alkaline etchants. The high-quality copper sulfate produced here is highly regarded in the market, including for semiconductor applications. The company aims to increase the number of items manufactured to meet market needs.



## Meltex Asia (Thailand) Co., Ltd.

Meltex Asia (Thailand) is a chemical manufacturing company in Thailand owned by Meltex. The company has achieved global quality manufacturing and is gradually increasing the number of manufacturable items from a BCP perspective. Meltex Asia (Thailand) supplies chemicals not only within Thailand and to ASEAN countries, but also to China. South Korea, and Japan.



Capital

300 million yen

# Company Profiles

Company Name	Meltex Inc.	Company Name	Meltex (HK) Ltd.
Address	8-2, Nihonbashi Honcho 4-Chome, Chuo-ku, Tokyo 103-0023, Japan	Address	Unit 1, 11/F, Millenium Trade Centre, 56 Kwai Cheong Rd,
Business	Manufacture and sale of surface treatment chemicals; manufacture		Kwai Chung, N.T., Hong Kong.
	and sale of chemicals for the electronics industry; design, construction	Business	Sale of surface treatment chemicals in Hong Kong and China
	and sale of chemical equipment; analysis and recovery of chemicals	Main Office(s)	Head Office
	and metals; manufacture and sale of printed circuit board	Established	February 1973
	Manufacturing plants	Representative	Kazutaka Tajima, Chairman of the Board of Directors
Main Office(s)	Head Office, Customer Service Center (Saitama City, Saitama),	Capital	HK\$7,600,000
	Kumagaya Plant, etc.	Company Name	Meltex Taiwan Inc.
Established	October 1960	Address	8F., No. 65, Sec. 1, Qingfeng Rd., Zhongli Dist., Taoyuan City 32056,
Representative	Makoto Fujiwara, President & CEO (Katsumi Furuhashi, Board Chairman)	Addioss	Taiwan (R.O.C.)
Capital	480 million yen	Business	Sale of surface treatment chemicals in Taiwan
Company Name	Tokai Meltex Inc.	Main Office(s)	Head Office
Address	3-4-45 Obata, Yokkaichi City, Mie 510-0875, Japan	Established	October 1994
Business	Manufacture of surface treatment chemicals	Representative	Kazutaka Tajima, Chairman of the Board of Directors
Main Office(s)	Head Office Factory	Capital	NT\$24,000,000
Established	July 1951		
Representative	Masayoshi Goto, President & CEO	Company Name	Meltex Asia (Thailand) Co., Ltd.
Capital	42 million yen	Address	Amata City Chonburi Industrial Estate Phase 8 700/831 Moo 6,
Company Name	Tokyo Kakoki Co., Ltd.		Tambol Nongtumlueng, Amphur Phanthong, Chonburi 20160, Thailand
Address	Minamihara Industrial Estate, 14017-50, Nakaminowa, Minowa,	Business	Manufacture and sale of surface treatment chemicals;
	Kami-ina, Nagano 399-4601, Japan		manufacture and sale of chemicals for the electronics industry
Business	Manufacture and sale of printed circuit board manufacturing plants	Main Office(s)	Head Office Factory, Bangkok Office
Main Office(s)	Head Office Factory,	Established	September 2013
	Omiya Development Center (Saitama, Saitama Prefecture) etc.	Representative	Masahiko Yoshioka, President & CEO
Established	May 1966	Capital	THB202,000,000
Representative	Makoto Fujiwara, President & CEO		



Company Name Meltex (Tianjin) Ltd.

Address Unit 2407, The Exchange Tower 2, 189 Nanjing Road, Tianjin 300-051

**Business** Sale of surface treatment chemicals in East and North China region

Main Office(s) Head Office

Established June 2021

Representative Kazutaka Tajima, Chairman of the Board of Directors

**Capital** US\$2,030,000

Company Name Meltex Korea Co., Ltd.

Address Gunpo IT VALLEY B-1905~6, Gosan-ro 148beon-gil 17, Gunpo-si,

Gyeonggi-do, Korea.

**Business** Sale of surface treatment chemicals in South Korea

Main Office(s) Head Office

Established May 2014

**Representative** Kenji Ikejima, President & CEO

Capital KRW900,000,000

Company Name Tokyo Kakoki (Shanghai) Co., Ltd.

Address No. 790 Pengfeng Road, Songjiang District, Shanghai, 201616 China.

**Business** Manufacture and sale of printed circuit board manufacturing plants

in China

Main Office(s) Head Office

Established January 2004

Representative Makoto Fujiwara, Chairman of the Board of Directors

**Capital** US\$1,500,000





# **Social Impact Business Segment**

Our Social Impact business segment addresses social issues. We particularly focus on community co-creation projects where we collaborate with local communities to create businesses together. Based in Suzu City, Ishikawa Prefecture, at the tip of the Noto Peninsula, we collaborate with the local community to develop co-creation projects in the fields of primary industries, energy, tourism, human resources, and education. Through these initiatives, we contribute to establishing a circular regional economy.

## POINT

Based in Suzu City, Ishikawa, we build cooperative relations with the local community, discover local resources, and create new businesses that lead to the resolution of social issues.

## It is important to achieve each goal while sharing a larger vision



# Projects we are implementing with the aim of constructing a recycling-oriented regional economy

## Human resources & education projects

We cooperate with local companies, residents, and local governments to carry out projects related to human resources and education so that the leaders of the next generation can work and thrive in the community.

## Tourism and hometown tax payment projects

We are building a hometown tax payment platform to support local governments in creating supporters of the local community and leading sustainable community development.

## Regional trading company projects

We review local resources, discover and develop products with low environmental impact, and develop and market products that contribute to the development of local communities.

## Investment projects

We invest in various businesses, focusing on new ventures that will contribute to the development of local communities and have a social impact. We also create synergies between the companies we invest in and our own businesses, which will contribute to the development of sustainable local communities.

#### R&D projects

We conduct R&D into systems and technologies that will reduce the environmental burden of agriculture and livestock in cooperation with educational institutions such as universities and other research institutes.

## Astena Minerva Inc. ASTENA Minerva

We changed the name of IWAKI RESEARCH INSTITUTE to reflect its identity as a company that proposes and operates new businesses that solve social issues, and started operating as Astena Minerva in December 2021. We will create synergies with the businesses invested in by the Noto SDGs Fund (our group company), and develop businesses centered on primary industries, energy, human resources, and education.

## Ishikawa Zukan Co., Ltd.



Ishikawa Zukan, a company that provides human resource services, became a consolidated subsidiary of Astena Minerva in December 2022. Aiming to increase the number of young people working in Ishikawa Prefecture, we collaborate with other companies to revitalize the human resource market in the prefecture.

## AM Trading Co., Ltd.

AM Trading was established in January 2023 as a company to conduct Astena Minerva's regional trading business.



Company Name Astena Minerva Inc.

**Address** 177-3, Kitagata 4, Uedo-machi, Suzu-shi, Ishikawa-Prefecture.

927-1215, Japan

**Business** Mainly involved in projects related to regional revitalization

Main Office(s) Headquarters
Established December 2021

Representative Utano Shimizu, President & CEO

(Keitaro Iwaki, Chairperson of the Board of Directors)

Capital 10 million yen

Company Name Ishikawa Zukan Co., Ltd.

**Address** 177-3 Kitagata 4, Uedo-machi, Suzu-City, Ishikawa Prefecture,

927-1215, Japan

**Business** Provision of human resource services

Main Office(s) Head OfficeEstablished April 2022

Representative Shintaro Tokuno, President & CEO

Capital 10 million yen

Company Name AM Trading Co., Ltd.

Address 177-3, Kitagata 4, Uedo-machi, Suzu-City, Ishikawa-Prefecture.

927-1215, Japan

**Business** Regional trading business

Main Office(s) Head Office
Established January 2023

Representative Utano Shimizu, President & CEO

Capital 10 million yen

## Other



## Astena Heartful Co., Ltd.

Astena Heartful began operations on June 1, 2021 as a company offering business support and facility services within the Astena Group. Astena Heartful supports the frontline operations of the general affairs and business departments, which are essential pillars for the smooth functioning of each Group company. The objective is to be a company where diverse individuals come together to create sustainable values and contribute to society through the Astena Group.

## Oku Noto SDGs Investment Limited Partnership (Noto SDGs Fund)

Focusing on Suzu City and the Noto region, the Noto SDGs Fund constructs models to support companies that create sustainable businesses making effective use of local assets and resources and that operate businesses which contribute to SDGs. The fund was founded in July 2017 to help bring about social change and the achievement of SDGs in the Noto region. Astena Holdings has invested in the fund as a limited partner.

## TUAT No.1 Investment Limited Partnership (TUAT Fund)

The Tokyo University of Agriculture and Technology (TUAT) Fund was established in January 2023, after deregulation allowed national universities to directly participate in private investment funds from April 2022. Astena Holdings has invested as a limited partner and expects synergies with Astena Minerva. We expect investments to focus on start-up companies that utilize research results in the field of agriculture (especially recycling-oriented livestock farming that contributes to decarbonization, smart agriculture, and sustainable food production).

Company Name Astena Heartful Co., Ltd.

Address 8-2, Nihonbashi Honcho 4-Chome, Chuo-ku, Tokyo 103-0023, Japan

**Business** Astena Group business consignment

Main Office(s) Head OfficeEstablished March 2021

Representative Nao Nakagoshi, President & CEO

Capital 3 million yen

Name Oku Noto SDGs Investment Limited Partnership (Noto SDGs Fund)

Address 1-16 Musashi-machi, Kanazawa City, Ishikawa Prefecture,

920-0855 Japan

**Purpose** Investment in SDGs-contributing businesses primarily in the Noto region

Established July 2021

Name TUAT No. 1 Investment Limited Partnership (TUAT Fund)

Address Terrace Nihonbashi, 1-8-3 Nihonbashi-Honcho, Chuo-ku, Tokyo

103-0023, Japan

**Purpose** Investment in startups in the agricultural field

Established January 2023

# Company Profile (As of November 2023)

Company Name Astena Holdings Co., Ltd.

**Headquarters** 8-2, Nihombashi Honcho 4-Chome, Chuo-ku, Tokyo

103-8403, Japan

Telephone: +81-3-3279-0481

Foundation July 1914

**Establishment** September 1941

Net Sales 51.9 billion yen (Fiscal year ended November 2023)

Paid in Capital 4,581 million yen

Number of Employees Consolidated: 1,404

Main banks Mizuho Bank, Ltd., Sumitomo Mitsui Banking

Corporation, MUFG Bank, Ltd., Sumitomo Mitsui Trust

Bank, Limited, Resona Bank, Limited,

and The Shizuoka Bank, Ltd.

## Executives (As of February 2024)

President Satoshi Setoguchi

Executive Vice President Keitaro Iwaki

Executive Vice President Takeshi Kawano

Outside Director Yoshiyasu Ninomiya

Outside DirectorTsuneo NagaiOutside DirectorMikiko NagaiOutside DirectorKatsura Sato

Audit & Supervisory Board Member Toshimitsu Isobe

Audit & Supervisory Board Member Hiroyuki Watanabe

Outside Audit & Supervisory Board Member Takuji Akiyama

Outside Audit & Supervisory Board Member

Kazunori Furukawa

